

RFP - Nutanix-Datacenter Refresh

Quote #288627 v5

Prepared For:

City of Marquette
 Todd Carruth
 300 W Baraga Avenue
 Marquette, MI 49855

P: (906) 225-4358
 E: tcarruth@marquettemi.gov

Prepared By:

Western Wisconsin Office
 Joe Gasperich
 2322 Alpine Road
 Eau Claire, Wisconsin 54703

P: (800) 236 7914
 E: jgasperich@hbs.net

Date Issued:

03.06.2023

Expires:

03.31.2023

Nutanix Primary and Secondary Clusters		Price	Qty	Ext. Price
NX-1175S-G8-5317-CM	NX-1175S-G8 1 NODE 1XINTEL XEONPERP GOLD 5317 PROCESSOR	\$4,502.75	4	\$18,011.00
C-MEM-32GB-3200-CM	32GB MEMORY MODULE MEM 3200MHZ DDR4 RDIMM	\$166.36	32	\$5,323.52
C-HDD-NONE-CM	NO HDD CARR	\$0.01	4	\$0.04
C-SSD-3.84TB-A-CM	3.84TB SSD DRV INT	\$707.35	16	\$11,317.60
C-NIC-25G2A1-CM	25GBE 2PORT SFP28 NETWORK CTRLR ADAPTER	\$346.15	4	\$1,384.60
C-PSU-600-A-CM	600 W POWER SUPPLY UNIT	\$206.72	8	\$1,653.76
C-PWR-4FC13C14A-CM	4FT C13/C14 10A POWER CORD	\$12.92	8	\$103.36
SFAO2-CIMN-3M-ENC	10GBASE-AOC SFP+ Active Optical Cable Assembly 3m DOM OM3 MMF Cisco to Mellanox Compatible TAA Compliant	\$73.86	8	\$590.88
SW-NCI-ULT-PR	SUB ULT & PROD SW SUP SVC FOR 1LICS CPU CORE	\$1,710.31	48	\$82,094.88
TERM-MONTHS	TERM IN MONTHS LICS	\$0.01	60	\$0.60
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S-HW-PRD	24/7 PRODUCTION LEVEL HW SUP SVCS FOR HCI APPL	\$1,891.60	4	\$7,566.40
SUPPORT-TERM	SUP TERM IN MONTHS SVCS	\$0.01	60	\$0.60
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C-NIC-25G2A1-CM	25GBE 2PORT SFP28 NETWORK CTRLR ADAPTER	\$346.15	4	\$1,384.60
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S-HW-PRD	24/7 PRODUCTION LEVEL HW SUP SVCS FOR HCI APPL	\$1,891.60	4	\$7,566.40
SUPPORT-TERM	SUP TERM IN MONTHS SVCS	\$0.01	60	\$0.60
Subtotal				\$256,095.68

Nutanix Licensing-Optional		* Optional	Price	Qty	Ext. Price
SW-NCM-STR-PR	SUB CLD MGMT NCM STARTER & PRODLICS SW SUP SVC FOR 1 CPU CORE		\$228.31	48	\$10,958.88
SW-NCM-STR-PR	SUB CLD MGMT NCM STARTER & PRODLICS SW SUP SVC FOR 1 CPU CORE		\$228.31	48	\$10,958.88
* Optional Subtotal					\$21,917.76

Nutanix MINE Cluster		Price	Qty	Ext. Price
NX-8155N-G8-5317-CM	NX-8155N-G8, 1 Node; 2x Intel Xeon-Gold 5317 processor (3 GHz/ 12-core/ 150W, Ice Lake) per node	\$8,160.49	3	\$24,481.47
C-MEM-32GB-3200-CM	32GB Memory Module (3200MHz DDR4 RDIMM)	\$166.36	24	\$3,992.64
C-SSD-3.84TB-A-CM	3.84TB SSD DRV INT	\$707.35	6	\$4,244.10
C-HDD-12TB-BA-CM	12 TB 3.5" HDD	\$323.42	30	\$9,702.60
C-NIC-25G2A1-CM	25GBE 2PORT SFP28 NETWORK CTRLR ADAPTER	\$346.15	3	\$1,038.45
C-PSU-2000-A-CM	2000 W Power supply unit	\$591.72	6	\$3,550.32
C-PWR-4FC13C14B-CM	C13/C14, 15A, 4ft Power cord	\$9.05	6	\$54.30
SW-NUS-STR-PR	Subscription, Nutanix Unified Storage (NUS) Starter Software License & Production Software Support Service for 1 TiB of data stored	\$884.35	60	\$53,061.00
TERM-MONTHS	Term in months	\$0.01	60	\$0.60
SWA-NUS-SEC-PR	Subscription, Nutanix Unified Storage (NUS) Security add-on Software License & Production Software Support Service for 1 TiB of data stored	\$196.16	60	\$11,769.60
TERM-MONTHS	Term in months	\$0.01	60	\$0.60
S-HW-PRD	24/7 Production Level HW Support for Nutanix HCI appliance	\$3,140.74	3	\$9,422.22
SUPPORT-TERM	Support Term in Months	\$0.01	60	\$0.60

Nutanix MINE Cluster		Price	Qty	Ext. Price
SFAO2-CIMN-3M-ENC	10GBASE-AOC SFP+ Active Optical Cable Assembly 3m DOM OM3 MMF Cisco to Mellanox Compatible TAA Compliant	\$73.86	6	\$443.16
Subtotal				\$121,761.66

HYCU Licensing		Price	Qty	Ext. Price
RNTXDPVM2Y R	2 Year Subscription HYCU Cloud Enterprise License	\$229.09	20	\$4,581.80
RNTXDPVM3Y R	3 Year Subscription HYCU Cloud Enterprise License	\$343.64	20	\$6,872.80
Subtotal				\$11,454.60

Services		Price	Qty	Ext. Price
HBS-FF-PROJECT	Fixed Fee Project	\$29,220.00	1	\$29,220.00
Subtotal				\$29,220.00

Quote Summary	Amount
Nutanix Primary and Secondary Clusters	\$256,095.68
Nutanix MINE Cluster	\$121,761.66
HYCU Licensing	\$11,454.60
Services	\$29,220.00
Total:	\$418,531.94

*Optional Expenses	One-Time
Nutanix Licensing-Optional	\$21,917.76

This quote may not include applicable sales tax, shipping, handling and/or delivery charges. Final applicable sales tax, shipping, handling and/or delivery charges are calculated and applied at invoice. The above prices are for hardware/software only, and do not include delivery, setup or installation by Heartland ("HBS") unless otherwise noted. Installation by HBS is available at our regular hourly rates, or pursuant to a prepaid HBSFlex Agreement. This configuration is presented for convenience only. HBS is not responsible for typographical or other errors/omissions regarding prices or other information. Prices and configurations are subject to change without notice. HBS may modify or cancel this quote if the pricing is impacted by a tariff. A 15% restocking fee will be charged on any returned part. Customer is responsible for all costs associated with return of product and a \$25.00 processing fee. No returns are accepted by HBS without prior written approval. This quote expressly limits acceptance to the terms of this quote, and HBS disclaims any additional terms. By providing your "E-Signature," you acknowledge that your electronic signature is the legal equivalent of your manual signature, and you warrant that you have express authority to execute this agreement and legally bind your organization to this proposal and all attached documents. Any purchase that the customer makes from HBS is governed by HBS' Standard Terms and Conditions ("ST&Cs") located at <http://www.hbs.net/standard-terms-and-conditions>, which are incorporated herein by reference. The ST&Cs are subject to change. When a new order is placed, the ST&Cs on the above-stated website at that time shall apply. If customer has signed HBS' ST&Cs version 2018.v2.0 or later, or the parties have executed a current master services agreement, the signed agreement shall supersede the version on the website. Certain purchases also require customer to be bound by end user terms and conditions. A list of end user terms and conditions related to various manufacturers and vendors is set forth at <https://www.hbs.net/End-User-Agreements>. Any purchase that customer makes is also governed by the applicable end user terms and conditions, which are incorporated herein by reference. If customer has questions about whether end user terms and conditions apply to a purchase, customer shall contact HBS. Any order(s) that exceeds the credit limit assigned by HBS shall require upfront payment from customer in an amount determined by HBS. HBS shall make this determination at the time of the order, unless customer has previously submitted the required onboarding paperwork. In such event, HBS shall make this determination at the time of quoting. QT.2022.v1.0

Acceptance	
Western Wisconsin Office	City of Marquette
Joe Gasperich	
Signature / Name	Signature / Name Initials
03/06/2023	
Date	Date