



Date: 9/22/22
To: Todd Carruth
From: Nick Hogan
Subject: Lease Proposal – Switches and Ports

Thank you for allowing CCA the opportunity to offer our leasing services to your company. CCA is committed to providing superior customer service and flexible lease options designed to meet your requirements. Based on the information that CCA has been provided for your transaction, we are proposing the following:

Lessee: City of Marquette, MI

Lessor: CCA Financial, LLC

Equipment Descriptions: SHI Quote – 22508590 (Lines 1-4 & 9-12)

Equipment Cost: \$52,470

Lease Term & Rate: 60 months @ \$949/mo
Implicit Annual Interest Rate – 3.38%

Installation Period: Installation and Acceptance is scheduled for August 31st, 2022. Prior to Acceptance, CCA shall have the right to withdraw this proposal at its sole and absolute discretion based on material adverse change in the financial position of Lessee.

Rent Commencement: Rent will begin upon the acceptance date and the lease term will start on the first day of the month following the acceptance date (the “Commencement Date”). The rent during this period is calculated as one-thirtieth of the monthly rental.

End of Lease Options: Options include returning the equipment, purchasing the equipment, or extending the lease. All buyout and extension pricing is based on fair market value.

Equipment Upgrades: CCA will permit mid-term equipment upgrades and rework lease terms to facilitate Lessee’s requirements under terms and conditions acceptable to both parties.

Customer Responsibilities: Lessee is responsible for all associated expenses such as transportation in/out, installation, deinstallation, insurance and all applicable taxes including personal property taxes and sales taxes.

Documentation: CCA standard documentation will be used and all terms of the Master Lease Agreement shall apply.

Proposal Expiration: This proposal expires at 5:00pm on 10/30/22.

Note: CCA Financial does not charge documentation fees.

Agreed to and Accepted by: Signature below constitutes your agreement to proceed with this proposal as stated.

Authorized Representative of City of Marquette, MI

Date: _____



Pricing Proposal
Quotation #: 22508590
Created On: 9/14/2022
Valid Until: 9/30/2022

MI-City of Marquette

Todd Carruth

M
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Inside Account Executive

Steve Squires

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Catalyst 9000 Compact Switch 12-Port PoE+, 240W, Essentials Cisco Systems - Part#: C9200CX-12P-2X2G-E	21	\$1,279.00	\$26,859.00
2 SNTC-8X5XNBD Catalyst 9000 Compact Switch 12-Port PoE Cisco Systems - Part#: CON-SNT-C920CXPO	21	\$399.00	\$8,379.00
3 C9200CX Cisco DNA Essentials, 3Y Term License, 12P Cisco Systems - Part#: C9200CX-DNAE12-3Y	21	\$155.00	\$3,255.00
4 19 in Rackmount for 9200CX switches Cisco Systems - Part#: RACKMNT-19-CMPACT	21	\$52.00	\$1,092.00
5 Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials Cisco Systems - Part#: C9200CX-8P-2X2G-E	21	\$1,223.00	\$25,683.00
6 SNTC-8X5XNBD Catalyst 9000 Compact Switch 8 port PoE+ Cisco Systems - Part#: CON-SNT-C9200C88	21	\$361.00	\$7,581.00
7 C9200CX Cisco DNA Essentials, 3Y Term License, 8P Cisco Systems - Part#: C9200CX-DNAE8-3Y	21	\$151.00	\$3,171.00
8 19 in Rackmount for 9200CX switches Cisco Systems - Part#: RACKMNT-19-CMPACT	21	\$52.00	\$1,092.00
9 Catalyst 9200L 24-port PoE+, 4 x 10G, Network Essentials Cisco Systems - Part#: C9200L-24P-4X-E	3	\$1,851.00	\$5,553.00
10 SNTC-8X5XNBD Catalyst 9200L 24-port PoE+, 4 x 10G, Ne Cisco Systems - Part#: CON-SNT-C920024X	3	\$342.00	\$1,026.00
11 C9200L Cisco DNA Essentials, 24-port, 3 Year Term license Cisco Systems - Part#: C9200L-DNA-E-24-3Y	3	\$457.00	\$1,371.00

12 600W AC Config 5 Power Supply - Secondary Power Supply
Cisco Systems - Part#: PWR-C5-600WAC/2

3 \$1,645.00 \$4,935.00

Total \$89,997.00

Additional Comments

SHI SPIN: #143012572

SHI-GS SPIN (For Texas customers ONLY): #143028315

For E-rate SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

All orders for Cisco equipment and related software and services submitted, beginning on December 29, 2021, are non-cancelable and cannot be modified starting 45 days prior to the scheduled ship dates. Non-cancelable orders are not eligible for RMA for credit.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The Products offered under this proposal are resold in accordance with the SHI Online Customer Resale Terms and Conditions, unless a separate resale agreement exists between SHI and the Customer.