

**BID TABULATION**  
**BP 21-07 "Water and Wastewater Treatment Chemicals"**  
**2:00 p.m., September 14, 2021**

| COMPANY NAME                                     | I.<br>Hydrofluosilicic<br>Acid | II.<br>Sodium<br>Bisulfite | III.<br>Water<br>Softener Salt | IV.<br>Sodium<br>Hydroxide<br>50% | V.<br>Sodium<br>Aluminate | VI.<br>Sodium<br>Hypochlorite |
|--|--------------------------------|----------------------------|--------------------------------|-----------------------------------|---------------------------|-------------------------------|
|  | Bulk / lb.                     | Bulk / lb.                 | Per lb.                        | Bulk / gal.                       | Wet ton                   | Bulk / gal.                   |
| <i>Univar USA Inc.<br/>Cincinnati, OH</i>        | .275                           |                            |                                |                                   |                           |                               |
| <i>Rowell Chemical<br/>Hinsdale, IL</i>          |                                |                            |                                | 3.27                              |                           | 2.99                          |
| <i>USALCO<br/>Baltimore, MD</i>                  |                                |                            |                                |                                   | 538.60                    |                               |
| <i>Pencco<br/>San Felipe, TX</i>                 | .254                           |                            |                                |                                   |                           |                               |
| <i>Hawkins<br/>Superior, WI</i>                  | .454                           | .51                        |                                | 3.66                              |                           | 1.78                          |
| <i>PVS<br/>Technologies Inc<br/>Detroit, MI</i>  |                                | .20                        |                                |                                   |                           |                               |
| <i>Alexander<br/>Chemical Corp.<br/>Peru, IL</i> |                                |                            |                                | 3.05                              |                           |                               |

| Chemical Cost Tracking          |                               |             |             |             |             |             |             |             |
|---------------------------------|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Chemical                        | Application*                  | FY<br>15/16 | FY<br>16/17 | FY<br>17/18 | FY<br>18/19 | FY<br>19/20 | FY<br>20/21 | FY<br>21/22 |
| Sodium Hypochlorite,<br>\$/gal  | WW                            | \$0.94      | \$0.99      | \$1.10      | \$1.20      | \$1.200     | \$1.05      | \$1.78      |
| Sodium Aluminate,<br>\$/wet ton | WW                            | \$450.00    | \$437.08    | \$451.80    | \$477.00    | \$477.000   | \$478.00    | \$538.60    |
| Sodium Bisulfite, \$/lb         | WW                            | \$0.11      | \$0.11      | \$0.12      | \$0.129     | \$0.135     | \$0.128     | \$0.20      |
| Sodium Hydroxide, \$/gal        | W                             | \$1.79      | \$1.90      | \$2.39      | \$2.54      | \$2.350     | \$2.04      | \$3.05      |
| Solar Salt, \$/lb               | W                             | No Bid      | 0.14        | \$0.18      | \$0.171     | \$0.171     | \$0.132     |             |
| Fluoride, \$/lb                 | W                             | \$0.14      | \$0.22      | \$0.20      | \$0.1947    | \$0.210     | \$0.21      | \$0.254     |
|                                 | *WW - Wastewater<br>Treatment |             |             |             |             |             |             |             |
|                                 | W - Water Treatment           |             |             |             |             |             |             |             |